

State Trading Corporation of Bhutan Limited



**Mr. DORJI NAMGAY
MANAGING DIRECTOR**

B A C K G R O U N D

The State Trading Corporation of Bhutan Limited is the biggest trading organization in Bhutan. Since its establishment in 1969, the company played a pivotal role in the import and export of various commodities for the Royal Government of Bhutan as well as for the Bhutanese society at large.

Owing to its relevance and growth potentials STCB today is one of the listed companies incorporated under the Companies Act of the Kingdom of Bhutan. It is also one of the twelve Corporations under the purview of the Druk Holding and Investment (DHI).

STCB's activity today is presently dominated by automobile products. Toyota from Japan, Tata and Eicher commercial vehicles from India forms the automobile businesses. And it is the sole supplier of Explosive products in Bhutan. It also supplies rebars and CGI sheets for roofing from Tata brand. Computers and related products of IBM is also an activity it is associated with. For the purpose of exploring new avenues, the management is seriously considering diversifying activities from 2010.

Starting as a state owned enterprise and being the biggest in the country STCB



enjoys unquestioned reputation for quality and product genuineness. Customers always get value for their money at the STCB.

The Royal Government of Bhutan through the DHI owns 51% of the shares while 49% is owned by private individuals and corporate bodies. The company's paid up capital is Nu 40 million (roughly US\$ 1 million). Average turnover of the company is Nu 1 billion (US\$ 25 million). In 2008 the operating profit was Nu 51 million (US\$ 1.2 million) and in 2009 was Nu 85 million (US\$ 2 million).

SERVICES OFFERED BY STCB

A. AUTOMOBILES

1. TOYOTA

STCB is the sole authorized distributor of Toyota automobiles in Bhutan offering "Choice for Quality". Within a delivery period of 3 to 5 months, STCB is able to deliver all the popular models of Toyota SUVs, pickup trucks, busses, small passenger cars and any other specific applications like Refuse collector, Jail vans and refrigerator vans. Adequate numbers of vehicles of popular models in popular colors are also available in stock every month which can be purchased instantaneously from the showroom. For national customers, car loan and insurances facilities are processed by the company for the convenience of the customers.

STCB maintains ready stock of fast running parts and special parts can be ordered any time. In Thimphu STCB also has a service centre where warranty and routine services are provided. Repair works are also done at the service centre. The service centre in Phuentsholing will be ready by the last quarter of 2010.

*For orders and enquiries
please contact:*

- Ms. Kinley Bidha
Phuentsholing Office
Phone: +975-5-254141, 17661341
E-mail: toyota@stcb.bt
- Ms. Wangchuk Lham
Thimphu Office
Phone : +975-2-326259, 17607782
E-mail: toyotathim@stcb.bt
- Mr. Rinchen Dorji
Service Centre, Thimphu
Phone: +975-2-351265, 17110042
E-mail: haaprinchen@gmail.com
- Mr. Tshering Wangdi
Toyota Spare Parts
Phuentsholing Office
Phone: +975-5252332, 77219977
E-mail: imsp@stcb.bt
- Mr. Ugen Rinzin
Toyota Spare Parts
Thimphu Service Centre
Phone: +975-2-351355, 17653349
E-mail: imspthim@stcb.bt





2. TATA

A wide range of inspiring Tata HCV and LCV are available from STCB at competitive prices.

For orders and enquiries please contact the Tata Division:

- Mr. Gempo
Head Office, Phuentsholing
Phone : +975-5-253616, 17435474
E-mail: tata@stcb.bt
- Mr. Sangay Dorji
Regional Office, Thimphu
Phone: +975-2-322593, 77226781
E-mail: tatathim@stcb.bt

3. EICHER

STCB is amongst the elite groups in the domain of Eicher HCV, LCV and passenger vehicles. In collaboration with Eicher Motors Ltd. a wide range of Eicher automobiles are available from STCB at grand prices each demonstrating reliable features and fulfilling specific requirements.

For orders and enquiries please contact Eicher Division, STCB:

- Mr. Kabir Biswa
Head Office, Phuentsholing
Phone: +975-5-251164, 77215365
E-mail: eicher@stcb.bt
- Ms. Pema Tshogyel
Regional Office, Thimphu
Phone: +975-2-322593, 77205305
E-mail: eicherthim@stcb.bt

4. INDIAN SPARE PARTS

STCB has a fully fledged Spare Parts Division operational at Phuentsholing and Thimphu as well as several retail outlets across the nation each providing Genuine Eicher and Tata Spare Parts and





friendly customer services. The following are the Authorized Service Centers across the Nation.

For orders and enquiries please contact Indian Spare Parts Division:

- Mr. Yeshey Dorji
Indian Spare Parts Division
Head Office, Phuentsholing
Phone: +975-5-251267, 17619597
E-mail: eicherparts@stcb.bt
- Mr. Ugyen Palden
STCB Service Centre
Olarangchu, Thimphu
Phone: +975-2-351673, 17645678
E-mail: ispthim@stcb.bt

B. EXPLOSIVES

STCB caters broad categories of explosives designated for specific purposes per site requirements and demand. E.g. Road construction, Bridge, Hydropower, etc. Mother Magazines in profound locations are already in place for secure, efficient and on time delivery. STCB being the sole authorized body for the import of explosives in

Bhutan has multiple esteemed suppliers dealing with explosives, viz. Gulf and Indian Oil.

For orders and enquiries, please contact Explosives Division:

- Mr. Yonten Rabgay
Explosives Division
Head Office, Phuentsholing
Phone: +975-5-252880
E-mail: explosive@stcb.bt

C. ICT (INFORMATION COMMUNICATION TECHNOLOGY)

Beyond defined levels of services, STCB now offers Solutions in Datacenter, Disaster recovery, ERP, Dynamic Network Infrastructure, Security Systems, Database Clustering, Video Conferencing, Tele-presence, Storage Centric, E-Mail Systems, etc. Varieties of mid range to high end Lenovo Desktops & Laptops, IBM Servers, and Cisco Networking Equipments are now available in STCB.

For orders and enquiries; please contact ICT Division:

- Mr. Singay Dorji
ICT Division
Head Office, Phuentsholing
Phone: +975-5-251750
E-mail: ict@stcb.bt

D. ETC Division (Electrical, Telecommunication and Construction Materials)

Supply of excellent quality durable CGI sheets, Steel products, Reinforcement bars from, TATA Shaktee GC Sheet, Materials for Bailey bridges and high end furniture. The ETC Division also undertakes supply of High End Furniture of international standards and design.

For orders and enquiries; please contact the ETC Division:

- Mr. Dilip Pradhan
ETC Division
Head Office, Phuentsholing
Phone: +975-5-251043
E-mail: etc@stcb.bt ■



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STATE TRADING CORPORATION OF BHUTAN
(A joint venture undertaking of Royal Government of Bhutan)



“Enduring Quality”

For the Nation.

For the Quality - Conscious Customers.



TATA



Canon



TOYOTA



EICHER



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Email: stcbl@druknet.bt
Website www.stcb.com.bt
Telephone # 00975-05-252748/252286
Fax # 00975-05-252619
- 2.Branch Office,Thimphu : 02322953/Fax# 023781
- 8.Branch Office,Kolkata : 91-033-22471301
Fax# 91-033-22474903